



Firm Profile

CPA & Tax Advisory Firm

Your success is our priority

EGYPT • UNITED ARAB EMIRATES • SAUDI ARABIA

Head Office: Cairo, Egypt | eightps-eg.com

Your success is our priority
Partnering with you for compliant,
confident business growth
We reduce costs, improve compliance,
and protect your bottom line.
We add value by proactively identifying
tax efficiencies, ensuring compliance,

We deliver solutions that
earn trust and drive success



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Dear Valued Client,

We are pleased to present our company profile and introduce our range of professional services. At EIGHTPS — Audit & Taxation, we are committed to delivering high-quality services tailored to the unique needs of each client.

We believe in building long-term relationships based on trust, professionalism, and a thorough understanding of our clients' businesses and objectives.

Our approach is centered on collaboration, responsiveness, and delivering practical solutions that create value and support sustainable growth. With a strong focus on quality and client satisfaction, we strive to provide reliable support and exceptional service at every stage of our engagement.

We look forward to the opportunity to work with your esteemed organization and to becoming a trusted partner in your continued success.

Yours faithfully,

Chairman

GET IN TOUCH

For further information or to raise any concerns, we kindly invite you to contact us directly.

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These addresses are connected to our senior management team, ensuring your queries receive the highest level of attention.

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Empowering Your Strategy in Egypt with Proven Expertise

Swift
Initiation

Professional
Closure

START



Indicate how we
would add value

01



Set out
our Services

02



Affirm our capacity to
perform the SCOPE

03



Explain our
established process
and methodology

04

END

EIGHTPS Practice

EIGHTPS is a full-service CPA firm, proudly serving clients in Egypt and internationally since 2002. With over two decades of professional experience, we have consistently delivered value-driven solutions in audit, accounting, tax advisory, and business consulting, with a strong specialization in international tax matters.

Our strength lies in a deep understanding of the Egyptian tax and regulatory landscape, paired with global insight and best practices. We are committed to helping our clients not only stay compliant but also unlock efficiencies, minimize risks, and enhance overall business performance.

At EIGHTPS, we believe in building long-term partnerships based on trust, integrity, and proactive service. Each client is unique, and we take pride in offering personalized, hands-on support tailored to the specific needs of their business. Whether you're a growing local enterprise or a multinational operation, our team is here to guide you with practical expertise and strategic foresight.

We invite you to explore how EIGHTPS can support your financial and operational goals. Let us earn the opportunity to invest in your success and build a meaningful business relationship.

2002 FOUNDED

20+ YEARS OF EXPERIENCE

3 COUNTRIES

160 PROFESSIONALS

Egypt — Head Office & Home Market

Cairo is home to EIGHTPS' head office, and Egypt remains the foundation of our practice. With more than two decades of on-the-ground experience, our team has built deep, practical relationships with the Egyptian Tax Authority and an intimate command of a tax environment that continues to evolve — from unified tax procedures legislation to e-invoicing and digitized filing. We translate this complexity into clear, actionable guidance for local and multinational clients alike.

Corporate Income Tax

Annual CIT return preparation and sign-off, tax provisioning, and practical compliance advisory under Egyptian tax law.

Value Added Tax (VAT)

Monthly VAT return preparation, registration support, refund assistance, and ongoing compliance advisory.

Withholding Tax (WHT)

Onshore and offshore WHT computation and filing, including forms No. (11) and No. (41) for cross-border payments.

Transfer Pricing

TP documentation and defense — Egypt was the first country in the Middle East to introduce transfer pricing legislation.

Tax Inspections & Disputes

Representation during tax inspection events before the Egyptian Tax Authority and support through the Tax Appeal Committee.

Payroll & Stamp Taxes

Salaries tax computation, monthly payroll filings, and stamp tax compliance for local and expatriate staff.

United Arab Emirates & Saudi Arabia

Beyond Egypt, EIGHTPS extends the same depth of expertise across the Gulf, with dedicated offices supporting clients through the region's fast-evolving tax frameworks. Our regional footprint allows multinational groups operating across Egypt, the UAE, and KSA to work with one coordinated advisor rather than fragmented local providers.

United Arab Emirates

- Corporate Tax compliance and return filing under the UAE Corporate Tax regime, including Free Zone qualification analysis.
- VAT registration, return filing, and advisory on the UAE's federal VAT framework.
- Economic Substance Regulations (ESR) and Ultimate Beneficial Owner (UBO) compliance support.
- Cross-border structuring for groups routing regional operations through the UAE.

Kingdom of Saudi Arabia

- Corporate income tax and Zakat compliance for Saudi-owned, GCC, and foreign-owned entities.
- VAT registration, compliance, and advisory under the unified GCC VAT framework.
- Withholding tax on cross-border payments and non-resident transactions.
- Support with ZATCA e-invoicing (Fatoora) compliance and tax inspections.

One Regional Tax Practice, Three Jurisdictions

Tax Service	Egypt	UAE	KSA
Corporate Tax Compliance & Provision	•	•	•
VAT Registration, Compliance & Advisory	•	•	•
Withholding Tax & Cross-Border Advisory	•	•	•
Transfer Pricing Documentation & Defense	•	•	•
Tax Inspections, Disputes & Controversy	•	•	•
Tax Due Diligence & Restructuring Advisory	•	•	•
Expatriate & Executive Tax Advisory	•	•	•
Indirect Tax & Customs Advisory	•	—	—

Availability of specific services may vary by engagement scope and client structure.



EIGHTPS
Chartered Accountants & Tax Experts

OUR SERVICES

What we do!

We are leaders in providing tax and audit services based on future economic and environmental assumptions, grounded in deep and analytical financial research.

An Extensive Range of Professional Services

Whether you are a start-up venture, small to medium size enterprise, family business, not-for-profit organization, or international company looking for advice in Egypt, the UAE, or KSA, we have the expertise and resources to assist you. Our services include:

01 **Company Formation**

02 **Accounting & Bookkeeping**

03 **Audit & Assurance**

04 **Taxation**

05 **International Taxation**

06 **Tax Advisory**

07 **Corporate Tax**

08 **Salaries Taxes**

09 **Personnel Services**

10 **Value Added Tax (VAT)**

11 **Transfer Pricing**

WHAT WE DO

Company Formation

We advise you on the best structure that suits your business needs and goals. We also undertake, on your behalf, all the work related to company formation, dealing with the various governmental authorities to transform your vision into reality.

We have a wealth of experience and expertise to guide you through:

- Sole Proprietorship
- Partnership (General or Limited)
- Limited Liability Company
- Limited Partnership by Shares
- Joint Stock Company
- Commercial Agent
- Representative Office
- Branch Office

STRUCTURES WE ESTABLISH ACROSS THE REGION

From LLC formation in Egypt to mainland and free-zone entities in the UAE, and licensed establishments in KSA, our formation teams coordinate directly with GAFI and equivalent regional authorities — handling licensing, registration, and post-incorporation compliance end to end.

Accounting & Bookkeeping

We help our clients focus on their core business by providing reliable, fast, and accurate bookkeeping and accounting outsourcing services through highly qualified accountants. Our goal is to provide clients with relevant and accurate financial information that supports the decision-making process.

1

Books Cleanup

2

Management Reporting

3

Financial Analysis

4

Cash Flow / Budgeting

5

Financial Statements

6

Year-End Review

Audit & Assurance

Our approach to delivering an effective audit begins with careful planning before we commence any engagement. Every audit assignment is unique; we design a tailored plan and programme reflecting the specific nature of your business, focusing on high-risk areas that may significantly affect operations, financial performance, and compliance. As part of our audit outcome, we provide a comprehensive Management Letter highlighting findings, control weaknesses, and practical, actionable recommendations.

What Sets Us Apart

- Deliver insights that support informed decision-making
- Share best practices observed across industries to enhance efficiency
- Highlight opportunities for cost savings, risk mitigation, and improved governance
- Maintain open, continuous communication to avoid surprises and ensure a smooth process

Taxation

At EIGHTPS, we have more than two decades of experience dealing with various domestic and international tax issues. We have successfully helped our clients resolve their queries and comply with complex tax laws and regulations, considering the double tax treaties signed by Egypt.

- **International Taxation**

- **Tax Advisory**

- **Egypt tax compliance issues (Corporate, Payroll, VAT, WHT and stamp taxes)**

- **Domestic tax compliance advisory**

- **Preparation of all tax forms / returns**

- **Guidance and expert advice on new tax laws and regulations**

International Taxation

Our international taxation experts guide you through the complexities of cross-border practices while protecting your interests. Whether your business is considering overseas expansion or seeking tax-advantaged treatment under applicable income tax treaties, our tax experts can help you understand how international tax laws affect your business.

We have a wealth of experience and expertise to guide you through:

- Tax treaty issues — claiming treaty benefits, including Permanent Establishment analysis and optimizing withholding tax implications
- International tax planning in general
- Offshore withholding and compliance issues
- Non-resident tax matters
- Residency issues and certificates

Tax Advisory

EIGHTPS is committed to providing high-quality tax advisory services for businesses, encompassing proactive tax analysis, creative year-round tax planning, and expert return preparation. Our experts focus on your particular needs and goals, identifying the most beneficial tax strategy for your organization and helping you devise an overall plan to maximize your tax savings.

Rent / Royalty Income

Corporate Tax

Salary Tax

VAT

Stamp Taxes

Transfer Pricing

Tax Planning

International Tax

Onshore & Offshore WHT

Free Zone Entities Tax Treatment

Capital Gains

Thin Capitalization

Corporate Tax

Careful tax planning is an essential step in preparing our corporate and business clients' income taxes, and we strive to minimize your tax liability to improve profitability. Whether you are a large firm or a small, established business or start-up venture, we have the knowledge and experience to offer expert tax preparation services and help you find the best possible strategies for reducing your tax liability within the limits of the law.

SCOPE OF SERVICE

- Prepare and sign off the annual Corporate Tax Return (CIT)
- Provide tax inspection service
- Attend the tax inspection event
- Provide practical tax compliance advisory
- Prepare the offshore WHT forms No. (11) and No. (41)

Salaries Taxes

At EIGHTPS, we specialize in accurate, quick, and painless preparation of personal income taxes, offering sensible assistance at reasonable rates. Our knowledgeable and experienced tax professionals ensure you receive all the deductions to which you are entitled, and speed your refund by filing electronically. We are available year-round for tax planning that helps minimize liability and avoid surprises during tax season.

- Obtaining residency certificates for individuals
- Assistance in salaries tax compliance issues
- Attending the inspection event
- Tax compliance advisory
- Preparing the monthly payroll sheet
- Expatriate tax issues, including tax equalization
- Calculating salaries tax for expats and freelancers
- Payroll tax reconciliation preparation
- Filing Form No. (2)
- Filing Quarterly Form No. (4)

Personnel Services

We are proud to support your business with a full range of personnel services, designed to ensure compliance and streamline your HR operations — from payroll processing and social insurance compliance to labour law advisory and work permit & residency services.

1 Payroll Processing & Administration

Accurate salary calculations, tax and social insurance submissions, payslip issuance, and coordination with your finance team.

2 Social Insurance Compliance

Employee registration and deregistration, inspection handling, and advisory on legal updates to stay aligned with local regulations.

3 Labour Law Advisory

Drafting and reviewing employment contracts, and guidance through disciplinary and termination processes under Egyptian law.

4 Work Permit & Residency Services

End-to-end handling of document authentication, translation, and coordination with GAFI and relevant authorities.

Value Added Tax (VAT)

We strive to minimize your tax liability to improve your profitability. Whether you are a large firm or small, an established business or start-up venture, we have the knowledge and experience to offer expert tax preparation services and help you find the best possible strategies for reducing your tax liability within the limits of the law.

SCOPE OF SERVICE

- Prepare and sign off the monthly VAT Return
- Provide practical tax compliance advisory
- Provide tax inspection service
- Provide significant assistance in the refund process

Transfer Pricing (TP)

Transfer pricing is one of the most closely scrutinized areas of tax compliance across our region. EIGHTPS supports multinational groups with robust documentation and defense strategies that withstand regulatory review in Egypt, the UAE, and KSA.

1st

Country in the Middle East to introduce transfer pricing legislation is Egypt

Non-OECD

Egypt is not a member country of the OECD

2017

Egypt signed the multilateral convention to implement Tax Treaty measures and prevent BEPS

Our TP Capabilities

- Master File and Local File documentation aligned with regional requirements
- Benchmarking studies and arm's-length analysis for intercompany transactions
- Defense support during tax authority audits and disputes across Egypt, UAE, and KSA

Selected Clients We Have Had the Privilege to Serve





OUR PEOPLE

Our Leaders

People are key for exceptional solutions.



Hamdy Mousharafa

Managing Partner

Cairo, Egypt

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Hamdy Musharafa is our Founder and Managing Partner of the firm in Egypt. He is a Chartered Accountant and Tax Expert with competent work ethics and a sense of ownership, with more than 25 years of experience in tax and audit fields. He is a skilled tax advisor with broad professional experience, specializing in Mergers & Acquisitions and International Taxation. Hamdy has a proven wealth of knowledge in Egyptian tax laws, regulations, international taxation and investment laws.

Hamdy is a chartered accountant, certified public accountant, a fellow of the Egyptian Society of Accountants and Auditors ("ESAA"), and fellow of the Egyptian Society of Taxation ("EST"). Hamdy sits on the Tax Appeal Committee ("TAC") formed within the Egyptian Ministry.

Hamdy advises on strategic planning, deals with cross-border transactions and the implementation of all tax-related initiatives to minimize tax burdens for multinational companies operating in Egypt. He also handles tax due diligence missions for national and international mergers, acquisitions, and other business deals, and manages a team of tax professionals serving major multinational and local clients across tax consultancy, compliance, and planning.

Before joining EIGHTPS, Hamdy spent over 15 years within the Big 4 audit firms, advising clients across financial institutions, oil & gas, renewable energy, trading, banking, manufacturing, construction, pharmaceuticals, shipping, hospitality, telecommunications,

His clients have included Mashreq Bank, ADIB, IBM, Mars, Transocean, OTMT, Alico, UGDC, Huawei, LinkDotNet, Rexam, Mantrac, AT&T, CB&I Lummus, Grant Geophysical, APL, Jumia, ICDL, EDC, Halliburton, General Motors, PEGAS, GfK, British Gas (BG), HAYAT, ABB, Shelf Drilling, Delta Pharma, Egyptian Drilling Company, TNT, FUGRO, Soma Bay, Apache, and Schneider Electric. And NGOs (including CRS, JSI, SAAP, Pathfinder, Internews Network, and USAID).



Ahmed Ragaa

Regional Partner

Cairo, Egypt

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Ahmed is a Tax Partner at EIGHTPS. He is an indirect tax expert with competent work ethics and a sense of ownership, with more than 20 years of experience in the tax field. He is a skilled tax advisor with broad professional experience and a proven wealth of knowledge in Egyptian tax laws, regulations, and investment laws.

Ahmed gained rich experience in the implementation of the Unified GCC VAT Agreement and consolidation for tax purposes, along with other tax-related matters. He advises on strategic planning and deals with cross-border transactions and the implementation of tax-related initiatives to minimize VAT burdens for multinational companies operating in Egypt. He also handles tax due diligence missions for national and international mergers, acquisitions, and other business deals.

Ahmed is responsible for managing a team of tax professionals serving major multinational and local clients across a wide variety of tax consultancy, compliance, and tax planning engagements. He is a member of the Egyptian Society of Taxation ("EST") and provides a wide range of business structuring, tax planning, and performance evaluation services to multinational companies.

Before joining EIGHTPS, Ahmed spent over 10 years within the Big 4 audit firms, advising clients across various industries, including Halliburton, Orange, Mars Incorporated, Allianz, and Ericsson.



Nermine A. Ahmed

Partner

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Nermine is a Partner at EIGHTPS, specializing in outsourcing and business support services. With over 20 years of experience, she has developed deep expertise in managing complex outsourcing engagements for both multinational and local clients across a variety of sectors.

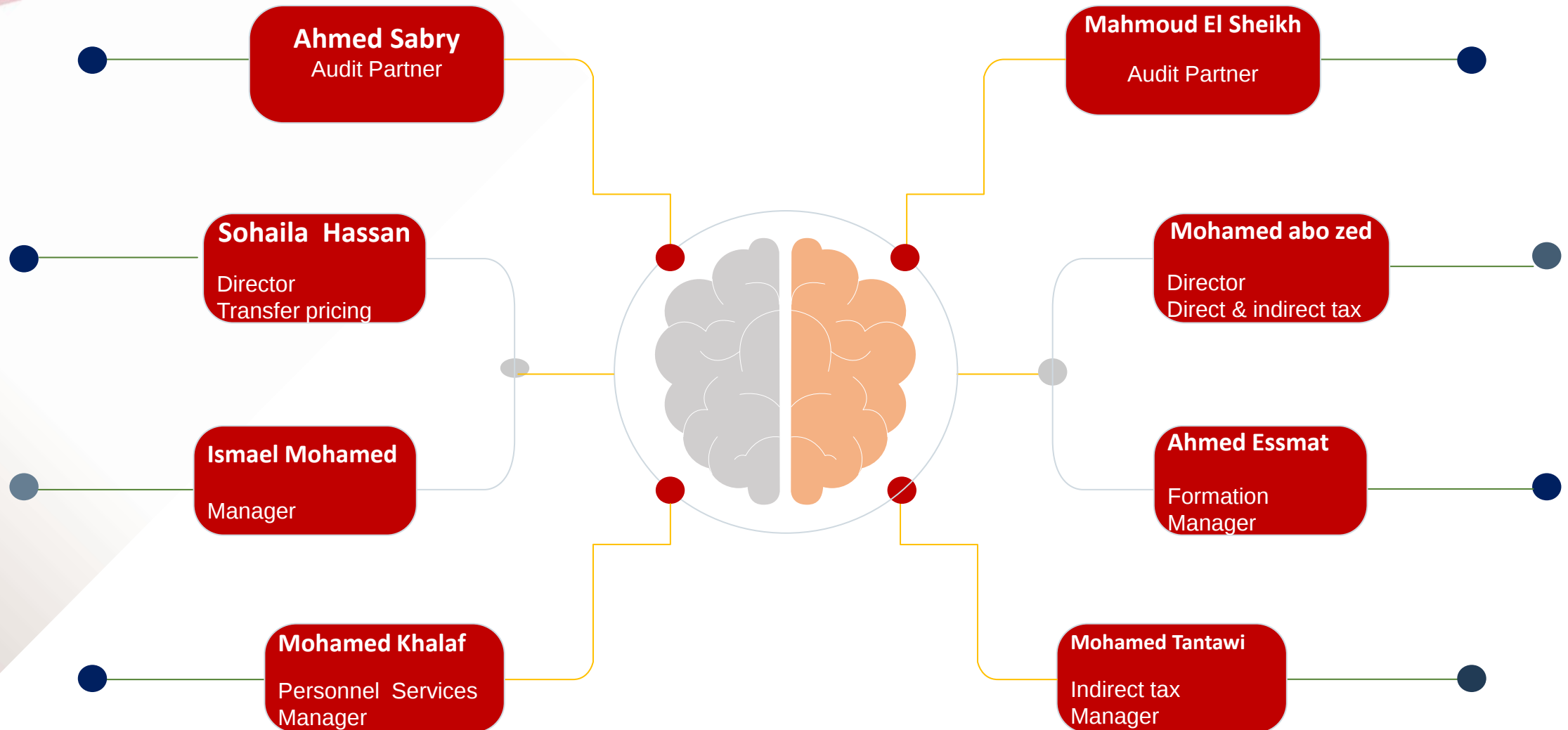
Nermine began her professional career with Coopers & Lybrand, which later merged into PricewaterhouseCoopers (PwC), where she held leadership roles in outsourcing services. Throughout her career, she has led engagements in accounting, bookkeeping, financial planning and reporting, HR advisory, process improvement, policy and procedure development, accounting software implementation, and corporate secretarial services.

At EIGHTPS, Nermine plays a critical role in delivering end-to-end support services across several disciplines: Accounting Support & Secondment (bookkeeping, accounting supervision, secondment services, statutory financial reporting, and software implementation); Administrative & Personnel Services (payroll compliance, social insurance administration, employment contract drafting); HR Advisory Services (recruitment, training, performance management systems, salary structuring, and HR policy development); and Corporate Secretarial Services (work permit issuance, residency services, and coordination with governmental authorities such as GAFI).

Nermine has advised clients across a broad range of industries, including communication, retail and consumer goods, petroleum, logistics, technology, manufacturing, and professional services. She is highly regarded for her hands-on leadership and her ability to design practical, scalable solutions for back-office operations.

Driven by People, Powered by Teamwork

Exceptional solutions start with exceptional talent.



EIGHTPS in the Middle East

EIGHTPS delivers industry-focused tax and advisory services designed to enhance client value. Our highly qualified professionals across the EIGHTPS network offer their insights, experience, and solutions to develop innovative perspectives and practical advice. As a well-known brand in Egypt, EIGHTPS operates and provides services across Egypt and the GCC.

With over 20 years of establishment in Egypt, EIGHTPS operates offices in three countries — Egypt, Saudi Arabia, and the UAE — employing a team of 160 professionals. Our extensive industry expertise and broad range of skills are complemented by our deep understanding of local business environments across the Middle East.

Egypt

Head Office — Cairo

★ HEAD OFFICE

United Arab Emirates

Regional Office

Saudi Arabia

Regional Office

EIGHTPS is neither responsible nor liable for the actions or omissions of its members, nor can it control their professional judgment or bind them in any manner.

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EIGHTPS in the Middle East

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Confidentiality
Competency
Objectivity
Integrity
Accuracy
Confidence
Collaboration
Professionalism

Thank You

Your success is our priority

GET IN TOUCH

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